

Preparation for KT appointment

- Items to bring with you:

“TT Tote” to hold all your brochures & literature/Presentation. (*CRUSADE BROCHURE for Presentations -52695*)

- *Always look professional!*

Business cards (Always ONLY order from POL & only handout out AFTER 1st Presentation)

IBA/Turbo Device-IPAD, Smart phone

FNA Input Questionnaire & Checklist of items client needs for the FNA. It is on www.primericafna.com

Referral sheets

Third party material (your choice)

Primerica Support Brochures:

A9257 – Crusade Presentation (OUR 1st Time Presentation)

A9290 – Expanded 1 on 1 Recruiting Brochure

A8868 – Company of Destiny

A9040 - Auto and Home brochure (only use ANDY YORK from Answer Financial – **865-226-1289**)

A9210 – Financial Wellness

A9162 – How Money Works

A9325 – Vivint Client Brochure

A9315 – ID Theft

A9299 – Forbes Most Trustworthy Co

A8813 - PLPP brochure

A9022 – 101 Reasons for PLPP

A9015 – PLPP for Businesses

A9164 – TermNow

A9165 – Custom Advantage

A9262 – Protection Options

A8983 – CV vs Term

A9014 - Group Insurance

A8994 – No Insurance

A9173 – Not all Term is Equal

A8977 – Marriage & Money

A9235 – African American (AALC)

A9064 – People helping People

A9214 – Women in Primerica

A9326 – Partnership

Legg Mason DISCOVER BROCHURE – For Securities Presentation – Securities Licensed ONLY!

Your own Life Policy and/or Securities Statement (Master Copy) to show you practice what you teach. You are a crusader!

(Updated: 1/2/2019)