

# PRIMERICA LIFE INSURANCE COMPANY

## An Independent Comparative Report

*Prepared by Standard Analytical Service, Inc.*

*Analysts of the Insurance Industry since 1932*

The financial condition of a life insurance organization is an important element in public confidence. In this regard we believe the fundamental factors listed below are significant.

The following is a Comparative Analysis of these basic factors, comparing

### PRIMERICA LIFE INSURANCE COMPANY

with 25 of the leading life insurance companies in the United States issuing insurance to the general public. Since these 25 companies have an average of over 100 years of life insurance experience, and own a major portion of the invested assets and life insurance in force of all the companies, a favorable comparison of these factors can be indicative of financial stability.

### BASIC SIGNIFICANT FACTORS - AS OF DECEMBER 31, 2017

*Derived from the Annual Statement*

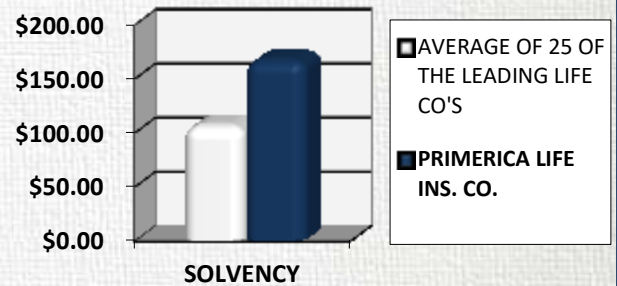
*(The Companies listed below are 25 of the leading by the amount of Admitted Assets)*

#### SOLVENCY

*A wide margin of Assets over Liabilities can be a significant safety factor. This indicates financial soundness and a Company's ability to meet all obligations as they become due.*

Allstate Life Insurance Company, IL .....	\$112.10
American Family Life Assurance Co., NE .....	110.78
Ameritas Life Insurance Corporation, NE.....	108.40
AXA Equitable Life Ins. Co., NY .....	103.96
Bankers Life & Casualty, IL.....	107.89
Connecticut General Life Ins. Co., PA .....	132.15
Guardian Life Ins. Co. of America, NY .....	113.67
John Hancock Life Insurance Co. (USA), MI .....	103.45
Lincoln National Life Ins. Co., IN .....	103.38
Massachusetts Mutual Life Ins. Co., MA .....	107.00
Metropolitan Life Insurance Co., NY .....	102.69
Midland National Life Insurance Co., SD .....	106.43
Minnesota Life Insurance Co., MN.....	107.05
Nationwide Life Insurance Co., OH .....	104.26
New York Life Insurance Company, NY .....	113.02
North American Company for Life & Health Ins., IA..	105.61
Northwestern Mutual Life Ins. Co., WI .....	108.54
Ohio National Life Insurance Company, OH.....	103.60
Pacific Life Insurance Company, NE.....	107.80
Protective Life Insurance Company, TN .....	109.87
Prudential Insurance Co. of America, NJ .....	103.88
Reliastar Life Insurance Company, MN.....	108.05
Riversource Life Insurance Company, MN.....	102.28
State Farm Life Insurance Company, IL .....	106.19
Symetra Life Insurance Company, IA .....	106.48

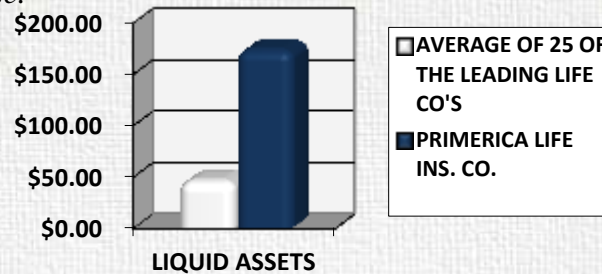
AVERAGE OF 25 OF THE LEADING LIFE CO'S...	\$106.18
<b>PRIMERICA LIFE INS. CO. ....</b>	<b>\$166.76</b>





## LIQUID ASSETS

Assets in Bonds, Stocks, Cash and Short-Term Investments for each \$100 of Liabilities: A high ratio may indicate a more liquid investment position to cover unforeseen emergency cash requirements that may arise.

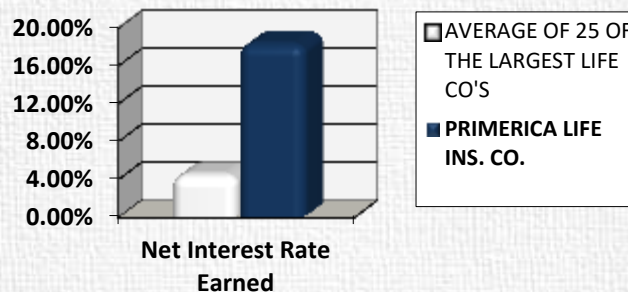


AVERAGE OF 25 OF THE LEADING LIFE CO'S..... \$ 46.29  
**PRIMERICA LIFE INS. CO. .... \$173.70**

## NET INTEREST RATE EARNED

Ratio of Net Investment Income to Mean Invested Assets:

This is the net percentage yield on invested assets. A high rate shows greater earning ability of the invested assets — an important financial factor to a life insurance organization.

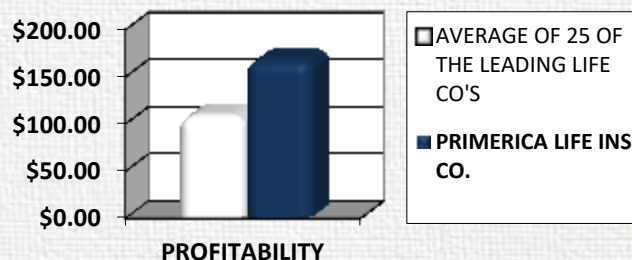


AVERAGE OF 25 OF THE LEADING LIFE CO'S..... 4.46%  
**PRIMERICA LIFE INS. CO. .... 18.28%**

## PROFITABILITY

Total Income from Operations for each \$100 of Total Disbursements:

This ratio measures a company's profitability. It indicates how much a company earns over its total operating costs; a high ratio is indicative of a favorable net gain from operations.



AVERAGE OF 25 OF THE LEADING LIFE CO'S..... \$107.77  
**PRIMERICA LIFE INS. CO. .... \$166.81**



## FINANCIAL STATEMENT SUMMARY AS OF DECEMBER 31, 2017

Admitted Assets <b>\$1,493,750,237.00</b>	Total Liabilities <b>\$895,749,268.00</b>	Gross Surplus (Incl. Capital, if any) <b>\$598,000,969.00</b>
Policy Reserves <b>\$195,204,415.00</b>	Net Investment Income <b>\$262,514,394.00</b>	Total Income <b>\$995,680,301.00</b>
Benefits to Policyowners' <b>\$32,605,457.00</b>	Insurance Issued <b>\$79,534,545,000.00</b>	Insurance in Force <b>\$629,103,974,000.00</b>

### CONCLUSION

*Based on the financial results achieved in the year ended 2017, the analysis made of the above organization is favorable in comparison with the aggregate averages of 25 of the LEADING COMPANIES.*

### **2018 STANDARD'S INDEPENDENT COMPARATIVE REPORT ON PRIMERICA LIFE INSURANCE COMPANY Duluth, Georgia**

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This report prepared by:

#### **Standard Analytical Service, Inc.**

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